

EASTMAN KODAK COMPANY

ROCHESTER 4, N. Y.

CAMERA WORKS

December 22, 1955

STATINTL

To: Camera Works

Subject: 70mm Step Printer

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Shure own cost
Vectron
Q

Vectron, Inc. has quoted to build one additional unit and each to build two additional units of the subject printer. Delivery of the first unit to be made in eight months and the second unit in nine months. Detailing and fabrication for this printer has not yet been accomplished so a contingency factor has been included in this quotation. Vectron will accept a price redetermination type purchase order with above quoted prices as ceiling prices and a profit on the actual total cost.

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The quotation of to design and build the first unit was based on an urgent delivery schedule and included overtime to accomplish this. Only general performance specifications were available and a generous contingency factor was included to cover possible changes. Vectron is amenable to accepting a price redetermination on this purchase order but are desirous of obtaining a higher profit percentage to cover overtime that is an overhead expense. A detailed breakdown of the cost estimate will be forwarded to us immediately.

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mcj

Apparatus Research and Development

1/17/56

7-16-56-1806-mcjc

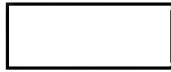
82K

VECTRON, inc.



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Electronic and Electro-Mechanical Equipment



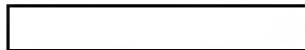
TREASURER

ROUTE 128 - AT TRAPELO ROAD
WALTHAM 54 - MASSACHUSETTS

TWINBROOK 3-8700

December 29, 1955

STATINTL



Eastman Kodak Company
Camera Works
333 State Street
Rochester 4, New York

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Dear



In answer to your request, we are sending the attached Cost Estimate, which was prepared prior to our formal Quote to you that finally resulted in your Order G-13758.

You recall that this estimate was made before the Cross-over Printer specifications were firm, and before even a systems analysis of the Printer had been made.

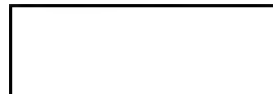
On a re-examination of the original estimate, made with the experience we derived from the partially complete design layout of the Printer, it appears that our actual costs will come fairly close to the original estimate.

Please let us know if there is any additional information we can provide which will be of help to you.

Very truly yours,

STATINTL VECTRON, INC.

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Project Administrator

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15 September 1955

ESTIMATED COSTS

| <u>Description</u> | <u>No. of Items</u> | <u>Rochester Cost</u> |
|--------------------------------|---------------------|-----------------------|
| Camera, P-1 | 1 | |
| Camera, P-2 | 1 | |
| Film Processor | 1 | |
| Film Inspector | 1 | |
| Film Duplicator (Simplified) | 1 | |
| Cutter | 1 | |
| Filing Sorter | 1 | |
| Viewer (Simplified) (Document) | 1 | |
| Flexowriters | 4 | |
| Miscellaneous Items | - | |

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G & A and Profit @

TOTAL - Estimate for Minor Equip

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28 Sept 1955

| Description | Quan | Price M's |
|----------------------|------|-----------|
| Camera P1;19:1 | 1 | |
| Camera P2 5:1 | 1 | |
| Camera Doc & Graphic | 1 | |
| Film Processor | 1 | |
| Film Cutter | 1 | |
| Film Duplicator | 1 | |
| Filing Sorter | 1 | |
| Enlarger, Document | 1 | |
| Enlarger, A/P | 1 | |
| Viewer, Document | 2 | |
| Viewer, Automatic | 20 | |
| Flexowriters | 6 | |
| Selector | 1 | |
| Misc equipment | - | |
| Systems - install. | - | |
| G & A ? ? | | |
| Total | | |

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At Eastman on Thursday, 22 September 1955 an overall figure of [] was discussed which included the following items as well as those listed above.

| | | |
|--------------------|---------|--|
| Viewer, Stereo | 5 each | |
| Viewer, Comparison | 10 each | |
| Total | | |

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Mechanism is necessary for handling and collating Minicards in the trailer card arrangement which will result from detailed analysis. This appears to involve an additional piece of equipment.

| | | |
|---|--------|--|
| Collator - Comparator - Printer | 1 each | |
| Total cost of equipment at one location | | |

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The total figures as compared to the itemized breakdowns carry G & A. However, it must also contain other costs because it is excessive for G & A, alone.